



# YES

Young Entrepreneurs Society

## Manoj

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**Manoj**

# EDUCREATION PUBLISHING

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## **DEDICATION**

**This book is dedicated to my  
friends who want to become  
Entrepreneur.**

*Im Not Interested In Computating  
With Anyone, I Hope We All Will !*

**-MANOJ**

SPECIAL THANK YOU

TO MY FAMILY

MOM and DAD For Blessings.

SUBHAS.M.JOSHI

SUJATA.S.JOSHI

Sister and Brother For Love and Support.

Swapna.J.Shinde

Ravisagar.S.Joshi (Editor)

WELL WISHER AND ADVICER

MISS.AISHWARYA MARYAI.

FOR BEING MY FIRST & BEST WRITING ADVICER I'VE  
EVER RECEIVED.

MISS.AKSHATA KAMATGI(Writer)

## **INTRODUCTION**

*Whether you are a would-be entrepreneur or just have an interest in business, The YES book is an all-in-one guide to business management, theory and strategy. Many young people are wanted to start the own Business or as an entrepreneur, but as of today's generation there are many business fields to start their career. But they don't know how to start the career in as startup. So writing this book to those people who ready to make as an Entrepreneur.*

*This book "Young Entrepreneur Society" is the basically helpful for Young youth of who wanted to start their startup this book is best choice to them. Entrepreneurship is the process of designing, launching and running a new business, which is often initially a small business. The main intension of writing this and particular on this topic is to create motivation, enthusiastic, awareness to the young youth about being entrepreneur/ business men/women. The book consist of many chapter which gives u brief idea about what, who, how the word of entrepreneur will be. It also has some real story specially faced by me. It has bio of many entrepreneurs who are hero or legend of today's market. In overall the book gives u whole and soul knowledge about how to be an entrepreneur.*

## **ACKNOWLEDGEMENT**

*Writing a book is harder than I thought and more rewarding than I could have ever imagined. None of this would have been possible without my best friend Akshata Kamatgi. She stood by me during Book Project. That is true friendship.*

*To my Mentor Mr. Sunil Patil sir, He never saw my age, my race, or my lack of formal education. He just saw a kid hungry to learn, hungry to grow, and hungry to succeed in business. He never stopped me, he only encouraged me.*

*I would like to Thank You, especially GOD for helping and guiding me for my BOOK, and my MOM and DAD THANK YOU for always believing in me, and my best brother Ravisagar Joshi and lovely sister Swapna J. Shinde. Also I would like to Thank You My Manager who genuinely work on this project, and I like to Thank Editors/people who worked on the bookproduction ,Finally, to all those who have been a part of my getting there I want to THANK EVERYONE who ever said anything positive to me or taught me something. I heard it all, and it meant something. I appreciate the experiences, becomeMy time in the Business wouldn't have been made possible without My Team who taught me the honesty.*



## **PREFACE**

*“YES” what does it stand for? It’s nothing but “YOUNG ENTREPRENEUR SOCIETY” The main intension of writing this and particular on this topic is to create motivation, enthusiastic, awareness to the young youth about being entrepreneur/ business men/women. The book consist of many chapter which gives u brief idea about what, who, how the word of entrepreneur will be. It also has some real story specially faced by me. It has bio of many entrepreneurs who are hero or legend of today’s market. In overall the book gives u whole and soul knowledge about how to be an start entrepreneur journey.*

*I wrote this book as Reader not Leader, I given all my experience in very short the motive of writing this book is to special make the youth understand and realize the other face of world which is being an ENTREPRENEUR.*

## **ABOUT AUTHOR**

*I was born 1997, in Guledgudd Bagalkot.(KA) People know me by "Manoj" My entrepreneurial journey started when I was 17. I was into multiple intelligence. So, I then focused on sharpening my skill set. It made me think about how people behave and respond to situations. I applied that with business owners to understand their strategic decision patterns.*

*According to research 85% of companies fail in the first 5 years. It made me curious. I wanted to know why that was happening. That's where things became even more interesting for me.*

*I joined various job for not to earn money just because gain business knowledge, Ahh! Yes I worked many days for free. I started studying businesses. There was always a point where I didn't know how to take that research forward but I still stayed consistent. It was a slow growth for me, but it helped me understand things even better, resulting in multiple formulas to revive them. I am always inspired by how people have succeeded through innovation, diversification, Continuous learning and collaboration. Patience being the key.Challenges are interesting to face.*

*People approach me most of all Young Entrepreneurs. When I know there is a problem that can be solved, I research, I work on my skills and experiment and brainstorm with various ideas and innovate. That allows me to think and open up with many more ideas rather than limiting my thoughts if I would have worked somewhere else on the same job everyday for 8-9 hours.*

*If your cup (mind) is filled you can't pour anything. Emptying your cup first and then pouring anything makes sense. But it takes time when you've been doing the same thing continuously. I love the quote which says, "Do what you love." This is something that gives you the happiness of experimenting and challenging yourself. It leads you to hustle hard to transition your idea and solve the problem. Have a burning desire in you that help you achieve your desired outcome. Networking, building relationships and collaborating is the key.*

*I achieved many award in sales one of my biggest achievement is Awarded as "Young Entrepreneur" at asia's number 1 hall, "Shree Shanmukanandha Hall," Mumbai. Today's date I have more then 5 streams of income. Also successful 6 figure network marketor.business coach.*

**Mr.Manohar Subhas Joshi,**

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# YES

“Young Entrepreneurs Society” This book is perfect for Young entrepreneurs, Students learning about start-ups. YES basically helpful for Young youth of who wanted to start their startup this book is best choice to them. The main intension of writing this and particular on this topic is to create motivation, enthusiastic, awareness to the young youth about being entrepreneur/ business men/women. It also has some real story specially faced by me. It has bio of many entrepreneurs who are hero or legend of today’s market. Easy understanding book In overall the book gives u whole and soul knowledge about how to be an entrepreneur.

## About Author

Manohar Subhas Joshi was born in 1997(KA) Known as “Manoj”. he is An India’n writer, successful 6 Figure Network marketer, owner of many businesses Also he an a Business Consultant Expert Coach, and Motivational speaker. His 5 years of research and experience have helped people on the path of personal growth and fulfillment. Manoj is an expert on inspires and encourages young youth, making them realize their true potential, and he recognized as an expert in helping ordinary people to have greater business success with goals, and teaching people how to be successful in business. He’s courses and coaching programs that will help you achieve all your goals



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